## Session theme: 5G: Evolution or Revolution?

## **Presentation theme: Comparative Regulatory Scenarios for 5G**

Presentation for: Symposium on Spectrum 5.0: Policy choices for 5G Deployment Convened by Universidad Complutense de Madrid and Instituto Complutense de Análisis Económico (ICAE) 14 September, 2018

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 \* This presentation is based on joint work with Prof Johannes Bauer, Michigan State University. A full paper entitled Roles and Effects of Access Regulation in 5G Markets (2018) is available <u>http://ssrn.com/abstract=3246177</u> Research assistance by Pratompong and Chalita Srinuan is gratefully acknowledged. Research financed by Deutsche Telekom AG



### Mobile Wireless Performance in the EU & the US MAY 2013

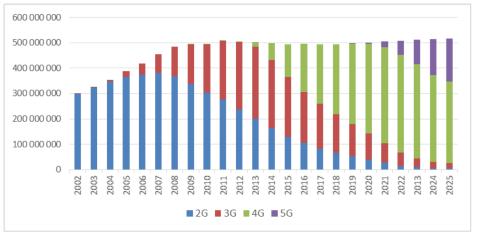
Problem Setting: Regulatory Models for the EU for Wireless

## WIRELESS CAPEX IN EUROPE VERSUS THE U.S. 2007 = 100



Source: Mobile Wireless Performance in the EU & the US by Eisenhardt, Caves and Bohlin, 2013

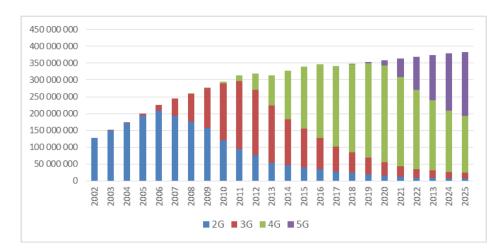
# *Total mobile connections in the EU14 (2018-2025 estimated)*



# Updating the GSMA 2013 Report

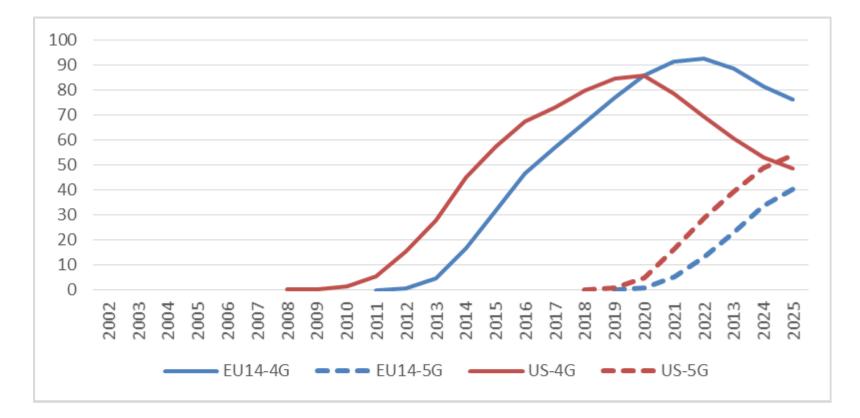
EU14 is here Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Portugal, Spain, Sweden, and United Kingdom

*Total mobile connections in the United States* (2018-2025 *estimated*)



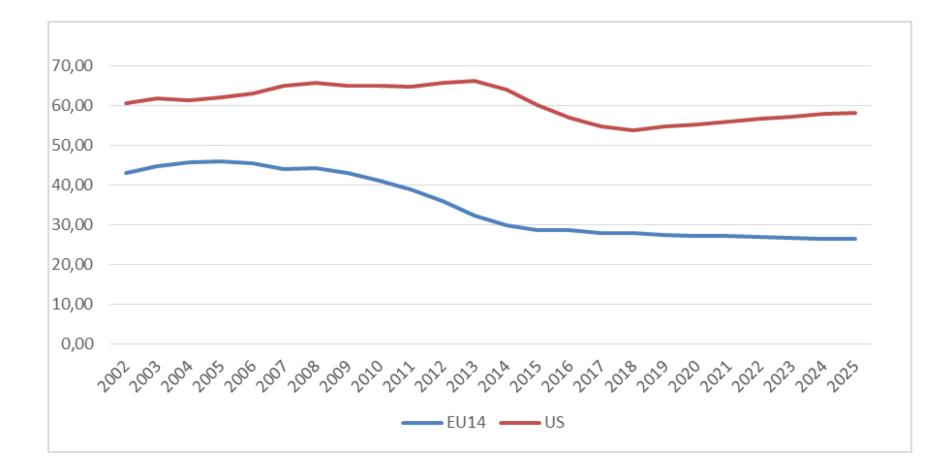
Sources: GSMA Intelligence; own calculations.

#### 4G and anticipated 5G adoption per 100 inhabitants (2018-2025 estimated)



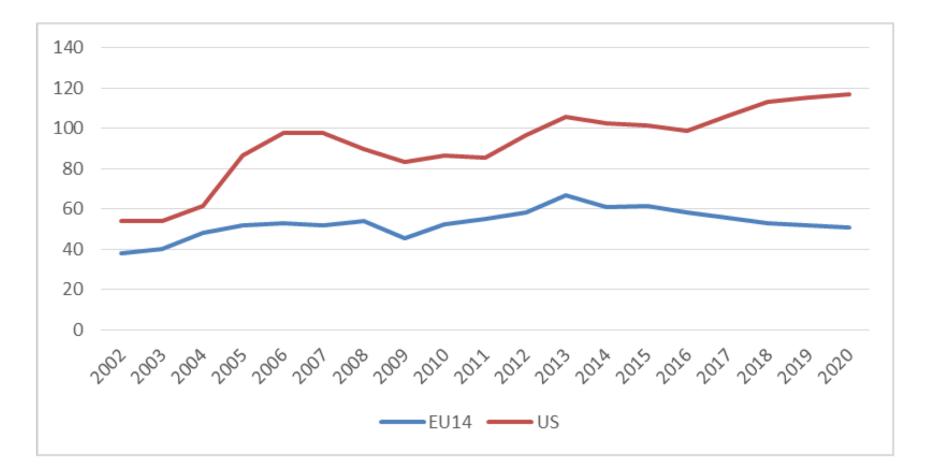
Source: GSMA Intelligence; World Bank World Development Indicators; own calculations.

#### Monthly ARPU in US\$ (2018-2025 estimated)



Source: GSMA Intelligence, World Bank World Development Indicators; own calculations.

#### *Capex per inhabitant in US\$ (2018-2020 estimated)*



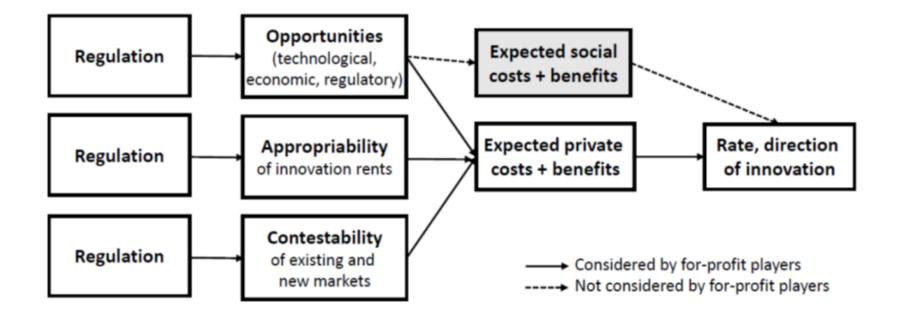
#### Source: GSMA Intelligence, World Bank World Development Indicators; own calculations.

Note: If the EU14 invested the same amount per capita as the United States, total capital expenditures in 2020 would be \$27 billion higher. Over the five-year period between 2020 and 2025, when capex will predominantly support 5G network deployment, the accumulated investment gap could be more than \$100 billion.

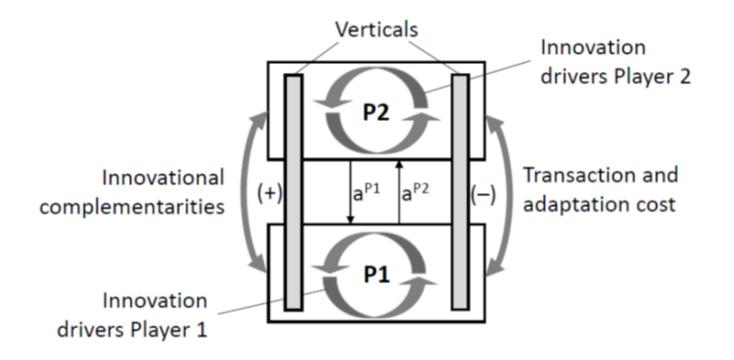
## Policy mix of the three scenarios

Entrepreneurship	Regulated competition	Policy-push
<ul> <li>Regulation provides a framework for competition</li> <li>Market power is primarily addressed using competition law</li> <li>Other public interest goals addressed with ex post regulation</li> <li>Network differentiation and service differentiation permitted</li> <li>Framework for network and spectrum sharing agreements</li> <li>Complementary program to achieve universal coverage</li> </ul>	<ul> <li>Remedies after SMP test</li> <li>Network neutrality</li> <li>Complementary program to achieve universal coverage</li> <li>Licensed and unlicensed spectrum</li> <li>Framework for network and spectrum sharing agreements</li> </ul>	<ul> <li>Regulated MVNO access</li> <li>Mandated openness/API access</li> <li>Network neutrality</li> <li>Regulated backhaul</li> <li>Rollout obligations in license</li> <li>Mandated civil engineering sharing</li> <li>Mandated networks/spectrum sharing</li> <li>Regionally differentiated spectrum assignments</li> <li>Proactive role of public sector</li> </ul>

## Framework Driving the Scenario Analysis (I)



# Framework Driving the Scenario Analysis (II)



P1, P2 ... interrelated players (e.g., network operators, application developers); a<sup>P1</sup>, a<sup>P2</sup> ... charges between players (may be positive, negative, or zero)