

## Workshop

### Competitive dynamics in telecom markets

**Friday, October 25<sup>th</sup> 2019**

Instituto Complutense de Análisis Económico (ICAE),  
Departamento de Análisis Económico y Economía Cuantitativa,  
Facultad de Económicas y Empresariales- Campus de Somosaguas  
Universidad Complutense de Madrid, Spain

**Room 101- Building First Course**

#### **Morning:**

There will be a discussant for each paper.

**9.30-11.00 am: Contributed Presentations I** (15 min. each + discussion)

Jorge Pérez, UPM. El desafío de la regulación del ecosistema digital.

Julio Navío, UNED. Dynamics of digital tourism's consumers in the EU and WiFi4EU: Techno-economic analysis of a key European Commission initiative for public connectivity.

Teresa Garín, UNED. Consumer engagement in e-Tourism. Micro panel data models for the case of Spain

Discussants: Teodosio Pérez Amaral, Iñigo Herguera, Teresa Garín, Julio Navío.

**11.00-11.30 am: coffee**

**11.30-13.00 pm: Contributed Presentations II** (15 min. each + discussion)

Juan Jung, UCM. Institutions and Telecommunications Investment

Joan Calzada, UB. Platform Price Parity Clauses and Segmentation

Teodosio Pérez/Iñigo Herguera. UCM. E-commerce by individuals in Spain using panel data 2008-2016.

Discussants: Joan Calzada, Iñigo Herguera, Juan Jung.

**13.15 pm:** lunch, Faculty of Psychology - lunch room, across the (small) south parking lot.



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Económicas y Empresariales  
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## Afternoon:

### 15.00: Mergers & Acquisitions in telecom markets (M&A)\*

**15-15.30 pm:** Recent M&A cases in the mobile industry in the EU and evaluation of effects.

Jorge Infante, CNMC and BEREC

### 15.30- 16.30 pm: Roundtable

Jorge Infante, CNMC y BEREC

Diego Rodríguez, UCM

José Juan Haro, Telefónica

### 16.30- 17.00 pm: coffee

**17.00 pm:** Welcome by the Dean of the Faculty of Economics and Business: Begoña García Greciano.

### 17.10 pm: Spectrum allocation and competitive dynamics\*

**17- 17.30 pm:** Spectrum allocation prices and ex post market performance.

\*Spectrum allocation prices and ex post market. Pau Castells, GSMA

\*How much does spectrum matter in mobile network deployments? Evidence from big data analysis in the UK. Zoraida Frías, UPM.

### 17.30-18.30 pm: Roundtable

Carlos Soto, Vodafone

Pau Castells (GSMA)

Alexandra Contreras, Cullen

Zoraida Frías, UPM

**\*It is planned that the roundtables be held in Spanish.**

<https://www.ucm.es/icae/competitive-dynamics-in-telecom-markets>

[\*\*Kindly confirm your attendance if you plan to participate\*\*](#)